

LECTURE SUMMARY:

Title: Professional Family History Research

Level: FH Professionals

Duration: 60-90 minutes

Description:

Whether they work sporadically or daily for clients, professional family history researchers must deal efficiently with questions involving finances, advertising, promotion, marketing, interest, credit, escrow accounts, expenses, retainers, taxes and a host of other small details. This discussion is based on the presenter's 26,000 hours of paid research experience, as well as information and observations collected from other professionals.